



**Diamonds
on the
Floor**

- INDUSTRIAL
- COMMERCIAL
- F.S.B.O.
- INVESTMENT
- BUSINESS
- RESIDENTIAL

REAL ESTATE OPPORTUNITIES

**BOOK YOUR
SEMINAR
TODAY!**

2020

25 Years of Success Stories & We would like to add Yours

We would like to show you how to use the internet and take advantage of an 18% rise to 2.43 TRILLION transactional dollars during 2018. Since 1994 ICIWorld.com has been helping Professional Realtors, just like you, maximize their networking and earning potential. Go to iciworld.com/testimonials and read what people are saying about our Service. It has been a game changer for them and could be for you too.

- Add content to your website that makes you money for the rest of your life!
- How to trigger leads from listings (Haves & Wants) where only YOU get the calls, so that
- YOU can do referrals AND show properties AND make money!
- Exclusive Real Estate Information- don't miss out on these lucrative opportunities
- How to increase traffic to your website - we show you how
- Make your existing website more powerful to generate leads
- Philosophy of your website - without this understanding you still wont make money.
- Why some are making money and others are not!
- Mobile real estate websites - the standard for 21st Century Professional
- How to get your website on all your customers' mobile phones..and why
- How Brokers and Salespeople are missing doing deals and do not realize it
- The impact of the Internet on Commercial and Residential Real Estate
- Powerful features of the Internet
- Open and Exclusive Listings - A Business Model that Works
- Powerful Marketing Techniques and Tools for your Listings, Referrals
- Working with the Wants, some of the largest deals start with the Wants,
- See Why and How - Don't forget the Buyers. Work the Wants.
- The Broker's Largest Responsibility How Information identifies people with whom you can do business
- How to reach Principals effectively



Please take a few minutes to install the ICIWorld.com App. We will be using it during our session.